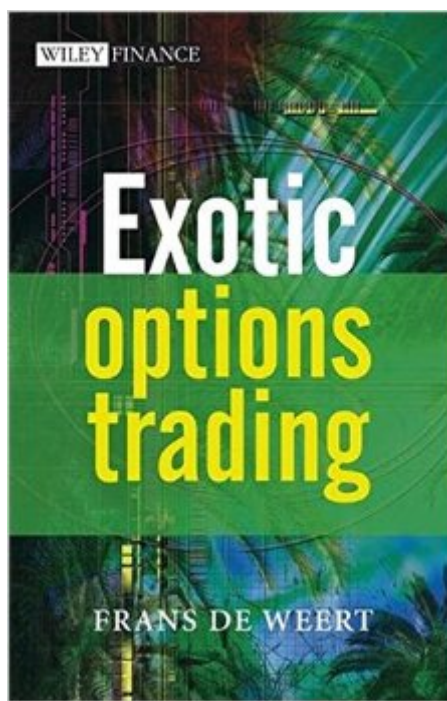


The book was found

# Exotic Options Trading



## Synopsis

Written by an experienced trader and consultant, Frans de Weert's *Exotic Options Trading* offers a risk-focused approach to the pricing of exotic options. By giving readers the necessary tools to understand exotic options, this book serves as a manual to equip the reader with the skills to price and risk manage the most common and the most complex exotic options. De Weert begins by explaining the risks associated with trading an exotic option before dissecting these risks through a detailed analysis of the actual economics and Greeks rather than solely stating the mathematical formulae. The book limits the use of mathematics to explain exotic options from an economic and risk perspective by means of real life examples leading to a practical interpretation of the mathematical pricing formulae. The book covers conventional options, digital options, barrier options, cliquets, quanto options, outperformance options and variance swaps, and explains difficult concepts in simple terms, with a practical approach that gives the reader a full understanding of every aspect of each exotic option. The book also discusses structured notes with exotic options embedded in them, such as reverse convertibles, callable and puttable reverse convertibles and autocallables and shows the rationale behind these structures and their associated risks. For each exotic option, the author makes clear why there is an investor demand; explains where the risks lie and how this affects the actual pricing; shows how best to hedge any vega or gamma exposure embedded in the exotic option and discusses the skew exposure. By explaining the practical implications for every exotic option and how it affects the price, in addition to the necessary mathematical derivations and tools for pricing exotic options, *Exotic Options Trading* removes the mystique surrounding exotic options in order to give the reader a full understanding of every aspect of each exotic option, creating a useable tool for dealing with exotic options in practice. "Although exotic options are not a new subject in finance, the coverage traditionally afforded by many texts is either too high level or overly mathematical. De Weert's exceptional text fills this gap superbly. It is a rigorous treatment of a number of exotic structures and includes numerous examples to clearly illustrate the principles. What makes this book unique is that it manages to strike a fantastic balance between the theory and actual trading practice. Although it may be something of an overused phrase to describe this book as compulsory reading, I can assure any reader they will not be disappointed."

• Neil Schofield, Training Consultant and author of *Commodity Derivatives: Markets and Applications*

"*Exotic Options Trading* does an excellent job in providing a succinct and exhaustive overview of exotic options. The real edge of this book is that it explains exotic options from a risk and economical perspective and provides a clear link to the actual profit and pricing formulae. In short, a must read for anyone who wants to get deep insights into exotic options

and start trading them profitably. • Arturo Bignardi

## Book Information

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## Customer Reviews

This book is an excellent resource and expose of most exotic options traded around the globe. It cuts to the really essential parts of the options quickly. No in-depth math analysis. De Weert lists the essential formulas and payoff functions in a readable and understandable format. He also gives some practical hints and explains some pitfalls one should be aware of. Both traders and quants will find this an excellent reference.

This is a clever little book. It really gets across key ideas about hedging in a very accessible way. The material is extremely well organised, and the examples are good. The math is not at all intrusive. One word of caution: it seems to have been written with the equity specialist in mind. That's not clear from the title.

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